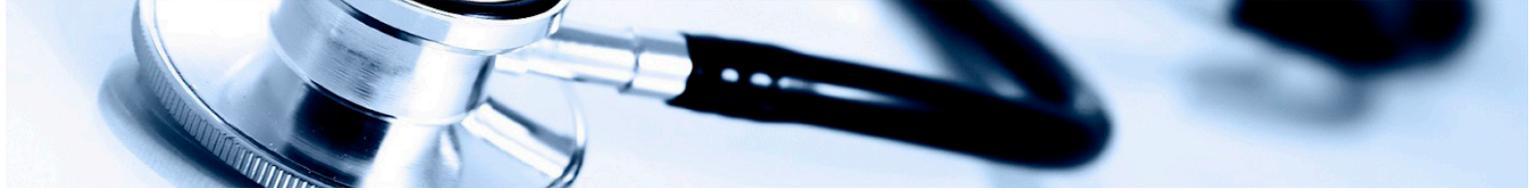




Services for Health Care Professionals



At Wilkin & Guttenplan we offer the accounting, tax and consulting services required to keep professional practices on course. We assist health care professionals in taking full advantage of the options offered by being in a private practice. Our responsibility is to provide advice, as well as assist in structuring business transactions so that professionals can achieve their long-term goals.

Comprehensive tax and consulting services

We offer much more than simply tax return preparation. Our experts consider the people, personalities and circumstances involved in each situation before recommending a solution. We use this creativity in addressing virtually all of our clients' tax and planning needs, including:

- Individual, corporate and partnership tax strategies/planning & compliance
- Tax-favored business & transaction structuring
- Estate/trust planning & compliance
- Compensation agreement analysis
- Real estate-related matters

Mergers, acquisitions and valuation of practices

Whether you're taking on a new partner, drafting a buy/sell agreement or looking to acquire another practice, the professionals at Wilkin & Guttenplan can help you establish a value for your practice or for a particular piece of business. More an art than a science, the process is based not only on the collection and analysis of relevant facts, but also on the use of our experts' well-developed business judgment and experience. Throughout we'll work closely with you and your other advisors to ensure that the valuation meets its intended objectives.

Succession planning

Succession takes place when there is a change in the leadership of the practice or a physician leaves. To ensure that there is a smooth transition, the experts at Wilkin & Guttenplan can work with you to create a well-developed succession plan.

Accounting and bookkeeping services

In today's high-paced world, doctors and practice administrators have many things they need to focus on—working with patients, overseeing staff and managing the daily operations of the practice. Wilkin & Guttenplan offers accounting, financial and bookkeeping services that meet your practice's needs while freeing you up to deal with other practice management issues. Our services include:

- Cash flow and budget analysis
- Cash management
- Personal financial management
- Review of new ventures or business initiatives
- Physician compensation planning
- General ledger accounting
- Bookkeeping
- Accounts payable

Additional services

Other services that Wilkin & Guttenplan offers for health care professionals include:

- Financial and operational assessments – drawing on our financial and operational expertise, our team provides you with a clear understanding of your current operations as well as recommends opportunities for improvement.
- Employee benefit plan audits – our team of specialists can conduct an audit of your plan, helping you protect the plan assets and ensure the plan's financial integrity.

Through strategic partnerships, we also offer:

- Coding and billing process review – With significant experience in billing and reimbursement, coding specialists will review your entire billing/reimbursement and coding process. They will identify areas of weakness and optimize coding through appropriate medical record documentation.
- Review of fee schedules – Regular fee schedule reviews can increase practice revenue. Certified coders will review your fee schedule, focusing on coding and fees in relation to reimbursement.