



# REAL ESTATE



Location is critical in real estate; however, smart owners know it is also essential to have an experienced advisor on your team. At WilkinGuttenplan, our real estate group has over 35 years of experience helping owners achieve their goals.

## OUR CLIENTS INCLUDE:

Owners, Developers, Investors, Operators & Managers of:

- Multi-family
- Mixed use
- Commercial/Office
- Hotels
- Industrial
- Retail
- Medical facilities
- Land holdings

## OUR SERVICES INCLUDE:

- Tax planning, consulting, and compliance services
- Audit, review, and compilation services
- Valuations
- Estate planning
- PILOT Audits
- Transaction/entity structuring
- Cost segregation consulting
- Low income housing / historic tax credits
- Energy credits
- Family office services
- Cash flow analysis/forecasting
- Feasibility studies/analysis
- Lease analysis/review
- Assisting with financing/refinancing
- Technology Consulting (Blockchain, AI, etc.)

## PUTTING OUR RESOURCES TO WORK FOR YOU

Since our inception in 1983, WilkinGuttenplan has made a commitment to the real estate industry. This includes membership and involvement in a number of trade organizations including:

- Commercial Real Estate Women, Inc. New Jersey (CREWNJ)
- Industrial & Office Real Estate Brokers Association (IOREBA)
- Institute of Real Estate Management New Jersey (IREM)
- National Homebuilders Association (NAHB)
- New Jersey Apartment Association (NJAA)
- Shore Builders Association of Central New Jersey
- National Association of Industrial and Office Properties (NAIOP)
- Urban Land Institute (ULI) of Northern New Jersey