



In this environment, where responsiveness is the key to success, you need to be able to adapt quickly. At WilkinGuttenplan, we are that trusted partner who understands the complexities of your business and can respond promptly to your needs. Whether your organization is just starting, scaling for growth, or you're looking for an exit strategy, our professional team can help.

SOLUTIONS TO RAPIDLY CHANGING NEEDS

Starting Out

Whether it's choosing a business entity, reviewing operating agreements or setting up an accounting system, the technology service professionals at WilkinGuttenplan have the resources to assist you.

- Entity Type A fundamental decision needs to be made when starting out as to the type of tax entity which will be used. We can help decide whether a C corporation, S corporation, or Limited Liability Company is best for the new business venture.
- Raising Capital As a focus for companies in this space, we use our extensive network of attorneys, financial planners, investment bankers, and lenders to assist in obtaining financing and structuring domestic and foreign-based investments.
- Stock-based Compensation To help you attract and retain top talent, our professionals can work with you to design incentive compensation programs, including stock option plans that fit your organization's goals.
- Tax Benefits We understand that losses are often incurred during the pre-revenue stage. We seek to maximize the tax benefit of those losses either currently or in the future by ensuring the best possible legal structure.

OPERATIONAL ISSUES

At WilkinGuttenplan, we offer a range of services to help manage the day-to-day challenges from a business perspective as well as provide specific accounting and tax services:

- Hands-on, day-to-day business advice to help you remain agile and respond quickly to the changing demands of the industry and marketplace.
- Providing audit, review and compilation services to help manage your business and meet the needs of third parties.
- Development of retirement plans that meet your needs
- Assistance with the acquisition of subsidiary businesses, domestically and abroad

- · Personnel recruitment and hiring assistance
- · Structuring foreign operations
- Structuring joint ventures with strategic and financial partners
- Year-round tax planning to minimize taxes and maximize earnings
- · Federal and state tax compliance
- · Representation at tax examinations

