

Whether you are buying or selling a business, the M&A professionals at WilkinGuttenplan are here to guide you through every stage of the deal cycle. We recognize that no two transactions are alike, which is why we take the time to understand your unique goals and challenges. By leveraging our expertise and experience, we provide strategic, tailored guidance to help you successfully navigate the complexities of mergers and acquisitions.



OUR EXPERTISE

With a track record of assisting clients through numerous transactions, we offer a comprehensive perspective on the M&A process. Our multidisciplinary team is equipped to help you evaluate opportunities, determine the right fit, and confidently manage the financial and emotional aspects of a deal.

At WilkinGuttenplan, we are committed to delivering insights and solutions that empower you to make informed decisions. Let us be your trusted partner in achieving a seamless and successful transition.

OUR SERVICES

✔ Financial Due Diligence

- Quality of earnings analysis
- Working capital assessment
- Financial statement review
- Cash flow analysis

✔ Tax Due Diligence & Structuring

- Identification of tax risks
- Development of tax-efficient transaction structures
- Analysis of federal, state, and local tax implications

✔ Valuation Services

- Business valuation
- Quality of earnings reports
- Purchase price allocation assistance

✔ Transaction Support

- Deal structuring advice
- Negotiation support
- Purchase agreement review
- Investment Banking/VC introductions

✔ Sell-Side Advisory

- Preparation of financial information for potential buyers
- Assistance with sale process strategy
- Coordination of due diligence responses

✔ Buy-Side Advisory

- Target screening and assessment
- Financial modeling
- Strategic fit evaluation

✔ Transaction Readiness Assessment

- Assistance cleaning up books & records
- Prepare of pro forma financial statements
- Identify deal “breakers” & value drivers
- Audit company financial statements

✔ Post-Closing Integration

- Working capital adjustment support
- Earnout calculations
- Post-transaction compliance

✔ Post-Deal Planning

- Ongoing tax planning for sellers or buyers
- Estate and gift tax/Wealth preservation strategies