

## PARTNERING WITH PROPERTY MANAGERS FOR SUCCESS

WilkinGuttenplan recognizes that successful relationships with co-ops and condominiums are made possible when we successfully partner with a property manager. With over 40 years of industry experience, we understand your goals and challenges.

We partner with you to deliver high-quality service that is enhanced by our substantial knowledge and experience. The WilkinGuttenplan team provides property managers and their buildings with an unmatched depth and breadth of resources.

## **OUR SERVICE PHILOSOPHY**

WilkinGuttenplan truly delivers the best client service. We understand that timely client service and communication is the key to our success. Our goal is to build valuable, long-term relationships with each of our clients. We carefully assemble our client teams to have at least three team members assigned to your building, providing you with the opportunity to connect with a member at all times.

We are always available to answer questions or provide advice. We believe in returning messages promptly, and our staff will return client messages within 24 hours.

## PUTTING OUR RESOURCES TO WORK FOR YOU

WilkinGuttenplan is continuously building our technical capabilities and understanding of this industry. We share this knowledge base with our property managers by offering educational seminars and webinars.

Some topics presented have included:

- · How to read an audited financial statement
- · Understanding the audit process
- Everything a property manager should know about a building's finances
- · Understanding condominium and co-op corporate taxes

