

VINAY S. NAVANI

Shareholder | CPA, CGMA, MBA, MST

Vinay serves as Practice Leader of the firm's International Commerce Group and Life Sciences & Pharmaceuticals practices. He advises emerging and established businesses in the life sciences, software, manufacturing, and closely held business sectors. He provides income tax planning throughout a company's "formation to exit" lifecycle, helping clients navigate capitalization, entity selection, retirement planning, charitable giving strategies, tax examinations, business sales, and post-transaction planning matters.

A significant portion of Vinay's practice focuses on international tax matters, including the U.S. tax implications of cross-border business operations, transfer pricing, and international mergers and acquisitions. He advises both foreign companies entering the U.S. market and U.S.-based businesses operating internationally, helping clients navigate complex tax and operational considerations across jurisdictions. Vinay also works extensively with middle-market multinational businesses to develop practical and tax-efficient global structures.

Vinay also chairs the firm's U.S.-India Practice group and has extensive experience advising businesses and individuals with operations and financial interests in both countries. He frequently works with global families on cross-border financial and tax planning matters and coordinates closely with a network of Chartered Accountants, attorneys, and other professionals throughout India.

A frequent speaker in both the U.S. and India, Vinay presents on international tax and cross-border business matters to CPAs, Chartered Accountants, and media organizations.

Before joining the firm in 1998, Vinay served as Technical Manager for the American Institute of Certified Public Accountants (AICPA), where he provided tax research and technical guidance to CPAs nationwide. He also previously worked as a Tax Manager at an international CPA firm.

PROFESSIONAL AFFILIATIONS & CIVIC ACHIEVEMENTS

- Past President, Middlesex/Somerset Chapter of the New Jersey Society of Certified Public Accountants (NJCPA)
- Board Member and Treasurer, South Asian Pharmaceutical Council, Inc.
- Board Member and Treasurer, SAPC Charitable Foundation, Inc.
- Member, American Institute of Certified Public Accountants (AICPA)
- Member, NJCPA
- Regular Speaker on Tax and Financial Planning Topics for Certified Public Accountants, Business Owners, and Media Organizations
- Former Member, Editorial Board of The Tax Advisor, an AICPA publication
- Former Member, Board of Directors, Ascend, formerly the National Asian American Society of Accountants



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PRACTICE AREAS

- International Commerce Group
- Offshore Bank Account Compliance Services
- U.S. - India Practice
- Tax Service
- Closely Held Businesses and Owners
- Technology/Software
- Life Sciences & Pharma

LICENSES & CERTIFICATIONS

- CPA License: New Jersey
- CGMA: Chartered Global Management Accountant Designation

EDUCATION

- Bachelor of Arts, University of Virginia
- Master of Business Administration, New York University
- Master of Science in Taxation, Temple University